

**LIMITED SOURCES JUSTIFICATION**

**ORDER >\$3,000  
FAR PART 8.405-6**

**2237 Transaction # or Vista Equipment Transaction #: [REDACTED]**

This acquisition is conducted under the authority of the Multiple Award Schedule Program. The material or service listed in par. 3 below is sole source, therefore, consideration of the number of contractors required by FAR Subpart 8.4 – Federal Supply Schedules, is precluded for the reasons indicated below.

**Restricted to the following source:**

Manufacturer/Contractor: ScriptPro USA, Inc.  
Manufacturer/Contractor POC & phone number: Bob Griess 800-606-7628  
Mfgr/Contractor Address: 5828 Reeds Road Shawnee Mission, KS 66202  
Dealer/Rep address/phone number: N/A

☒ The requested material or service represents the minimum requirements of the Government.

**(1) AGENCY AND CONTRACTING ACTIVITY:**

Department of Veterans Affairs  
VISN17 Network Contracting Activity  
7400 Merton Minter Blvd  
San Antonio, TX 78229

**VISN:** 17

**(2) NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED:**

This request is for other than full and open competition for a ScriptPro Robotic Prescription Dispensing Workstation (SP200) and ScriptPro system upgrade for the Sam Rayburn Memorial VA Center, Pharmacy Service. NCO17 intends to award on a sole source basis to ScriptPro USA, Inc.

**(3) (a) A DESCRIPTION OF THE SUPPLIES OR SERVICES REQUIRED TO MEET THE AGENCY'S NEED:**

The agency has requested a ScriptPro SP200 with Collating Control Center for the pharmacy service which is a prescription dispensing system that automates the repetitive, manual dispensing tasks most subject to human error and automatically collates all prescriptions for each patient. The SP200 interfaces with the pharmacy computer system to fill, label and collate up to 150 prescriptions per hour. The NTVCHS currently utilizes the ScriptPro hardware/software system for all automated prescription dispensing functions. The ScriptPro SP200 is the only system compatible with the current ScriptPro systems.

**(b) ESTIMATED DOLLAR VALUE:** [REDACTED]

**(c) REQUIRED DELIVERY DATE:** 10 NOV 2014

**(4) IDENTIFICATION OF THE JUSTIFICATION RATIONALE (SEE FAR 8.405-6), AND IF APPLICABLE, A DEMONSTRATION OF THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS TO PROVIDE THE REQUIRED SUPPLY OR SERVICE. (CHECK ALL THAT APPLY AND COMPLETE)**

☐ Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

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☐ A patent, copyright or proprietary data limits competition. The proprietary data is:

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☐ These are "direct replacements" parts/components for existing equipment.

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☒ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

The ScriptPro SP200 workstation will be added to the current ScriptPro systems used in the pharmacy service in which there are three other workstations being used for prescription dispensing. The ScriptPro SP200 uses proprietary software and hardware that is not compatible with other hardware or software systems available. This will be an additional piece of ScriptPro equipment for the current systems which must be compatible with the hardware and software used by the pharmacy service to avoid disruption in prescription dispensing processes.

If the ScriptPro SP200 is not purchased, then there will be a delay in providing timely required prescription dispensing pharmacy services to patients. Furthermore, if the specific ScriptPro brand is not purchased as requested, the prescription dispensing system will not be fully operational. To be fully operational without the ScriptPro brand would require purchasing an entire new prescription dispensing system from a new manufacturer. Procuring from a new manufacturer would entail replacing three robotic prescription dispensing systems that would cost the government approximately \$1,000,000. This approximated cost assumes the unit price from a different manufacturer is similar to the GSA price quoted (\$333,333) from ScriptPro multiplied by three units. Therefore, it is in the best interest of the government to keep this buy as a sole source to ScriptPro based on the costly alternative of purchasing an entire new system from a different manufacturer.

☐ The new work is a logical follow-on to an original Federal Supply Schedule order provided that the original order was placed in accordance with the applicable Federal Supply Schedule ordering procedures. The original order must not have been previously issued under sole source or limited source procedures.

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☐ An urgent and compelling need exists, and following the ordering procedures would result in unacceptable delays.

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**(5) DESCRIBE WHY YOU BELIEVE THE ORDER REPRESENTS THE BEST VALUE CONSISTENT WITH FAR 8.4 TO AID THE CONTRACTING OFFICER IN MAKING THIS BEST VALUE DETERMINATION:**

In accordance with FAR 8.404(d) "GSA has already determined the prices of supplies...to be fair and reasonable. Therefore, ordering activities are not required to make a separate determination of fair and reasonable pricing... By placing an order against a schedule contract using the procedures in 8.405, the ordering activity has concluded that the order represents the best value... Although GSA has already negotiated fair and reasonable pricing, ordering activities may seek additional discounts before placing an order."

Since this requirement is a sole source, the best value determination will be conducted by the CO using a price comparison of similar items found on GSA Advantage on-line shopping website and similar ScriptPro equipment purchased from their FSS (see below).

Price comparison of same/similar items purchased by VA within past 12 months from ScriptPro's FSS:  
VA255-13-F-4254 – ScriptPro Telepharm Equipment - [REDACTED] (price is higher because system is slightly different from the required SP200 model)  
VA257-14-J-1621 – ScriptPro System - [REDACTED] (price is lower because system is slightly different from the required SP200 model)  
The above price comparison shows that the SP200 model quoted price of [REDACTED] is comparable to similar ScriptPro equipment purchased by two different VA facilities within the last calendar year.

**(6) DESCRIBE THE MARKET RESEARCH CONDUCTED AMONG SCHEDULE HOLDERS AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED:**

A survey of GSA, VETBIZ and the NAC were utilized to locate viable vendors for this requirement.

The manufacturer, ScriptPro USA, Inc. does not sell their products through distributors. Therefore, ScriptPro is the only source capable of providing the equipment for this requirement and can provide the requested items through their FSS V797P-4237B.

**(7) ANY OTHER FACTS SUPPORTING THE JUSTIFICATION:**

N/A

**(8) A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS THAT LED TO THE RESTRICTED CONSIDERATION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES IS MADE:**

Due to the ScriptPro brand equipment that is currently installed at the facility and a mandatory compatibility requirement, there is no expectation of procuring equipment from another manufacturer. Therefore, subsequent parts/accessories for the Script Pro System installed at this facility will be sole sourced to the manufacturer, ScriptPro.

**(9) REQUIREMENTS CERTIFICATION: I certify that the requirement outlined in this justification is a Bona Fide Need of the Department of Veterans Affairs and that the supporting data under my cognizance, which are**